



# REALTECH – the N

## :BUSINESS SOLUTIONS

■ An integrative approach to processes and technologies in SAP projects is becoming increasingly important. SAP NetWeaver-optimizable business solutions are business applications that support companies in their transition to an enterprise service-oriented architecture (ESOA), thus paving the way for future software applications.

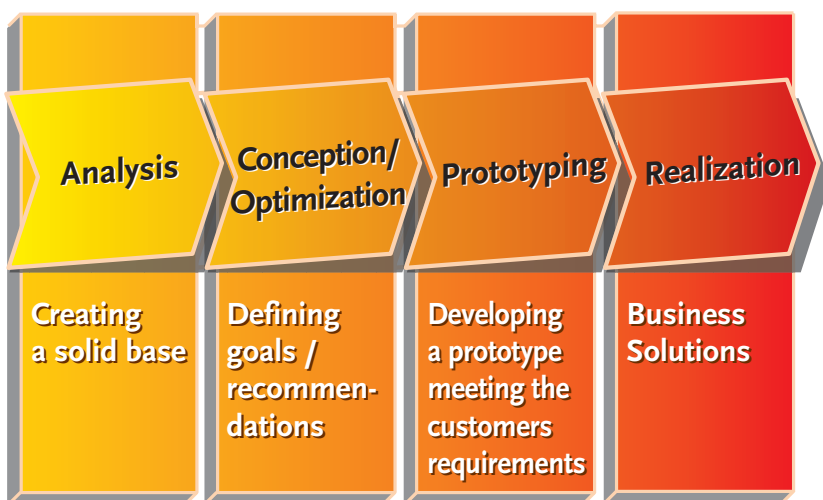
A SAP NetWeaver-optimizable business solution is a selected part of a business process with industry and application-specific requirements that can reach new levels of simplicity, flexibility, and cost-effectiveness by exploring the new possibilities offered by SAP NetWeaver.

The identification of business solutions is an essential prerequisite for the successful use of SAP NetWeaver and delivers a rapid Return on Investment (ROI).

## :AN OVERVIEW OF OUR SERVICES

- Analysis of the potential of the business process in the affected departments and the IT department
- Selection of the appropriate business solutions
- Definition of a target situation required to meet business objectives
- Examination and conceptual design of the IT architecture
- Thorough assessment of a project's productivity, ROI and TCO within a specified period of time
- Creation of the technological framework for the integration of processes and data
- Step-by-step implementation of the proposed business solutions in cooperation with the customer
- Project management

## :BENEFITS AND ADVANTAGES



### Reduced TCO

- Standardization and harmonization (reduces the complexity of the enterprise IT architecture)
- IT landscape is optimally aligned with the business processes
- Optimization of IT performance and of processes using existing tools and functionalities

### Increased efficiency and greater productivity

- Better ways to map business processes
- Users spend less time collecting and interpreting data

### Your competitive edge

- Shorter time-to-market
- Faster innovation
- Information advantage with just-in-time information

■ Our customers can turn to the **REALTECH Four Phase Model** to identify the different project phases and opt to take on the responsibility for individual building blocks of the project.



# etWeaver Company

## BENEFIT FROM OUR EXPERIENCE

### WHEN PREPARING FOR SAP NetWeaver

- Begin your preparations well in advance.
- Consolidate your SAP systems before introducing SAP NetWeaver/ESOA.
- Analyze your core processes and optimize them independent of your IT landscape.
- Find out how you can further automate and improve your processes using SAP tools - for example by looking at the business solutions developed by REALTECH.
- Select different business cases that can be improved using SAP NetWeaver. Prioritize the identified business cases with respect to their significance for the company.

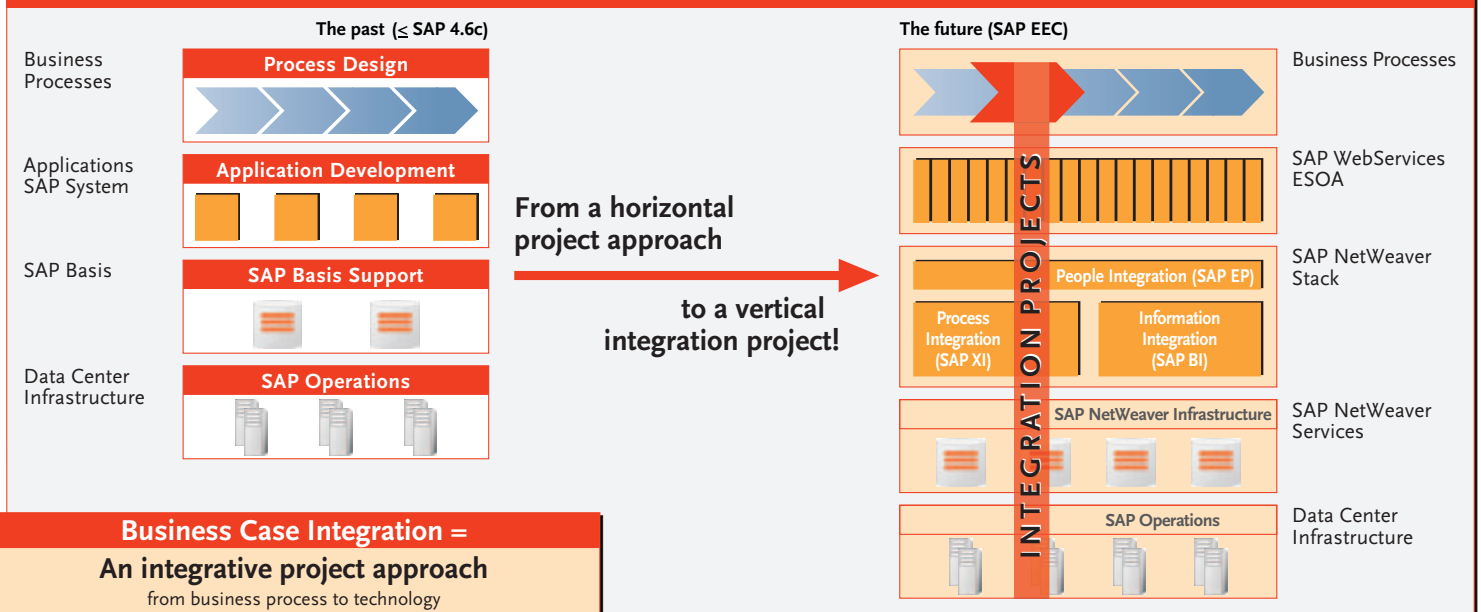
## REALTECH – THE SAP NetWeaver EXPERT

Thanks to the close cooperation with and proximity to SAP, REALTECH was able to obtain practical experience in the implementation of new SAP NetWeaver components at an early stage. Consequently, SAP draws upon REALTECH's expertise when it comes to ramp-up projects for international customers.

Since the introduction of SAP NetWeaver, REALTECH has successfully completed numerous SAP NetWeaver projects worldwide. SAP recognized this expertise by awarding REALTECH with the Special Expertise Partnership for SAP NetWeaver as early as 2005.



## Business Solutions: SAP NetWeaver / ESOA changes the world of IT projects



## :SAP NETWEAVER-OPTIMIZABLE

## BUSINESS SOLUTIONS

Based on the analysis of typical business processes, REALTECH has identified individual business solutions which are particularly suited for first-time SAP NetWeaver projects. Below is a selection of the currently available business solutions, with more to follow soon:

- **Optimized supplier management**  
Integration of processes across corporate boundaries.
- **Management Cockpit**  
Bundling of process-related information to facilitate decision-making.
- **Employee Self-Services / Manager Self-Services**  
New opportunities for your internal management processes.
- **Document management system and employee portal**  
Efficient cooperation in global teams.
- **Sales management and analysis**  
Manage strategic business objectives by breaking them down into measurable sales objectives.

## :SAP NETWEAVER SERVICES

- SAP NetWeaver workshops
- SAP EP implementation projects
- Identity Management with single sign-on
- SAP XI integration
- SAP BI integration and optimization
- Operational management concepts for SAP NetWeaver landscapes
- Change management with the SAP Solution Manager
- SAP NetWeaver security
- SAP NetWeaver intensive training

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