



REALTECH Consulting



SAP® Certified
in Run SAP Implementation



REALTECH
consulting

:REALTECH CONSULTING –

THE PERFECT PARTNER

■ By making the best use of SAP NetWeaver and implementing innovative IT technologies, REALTECH assists companies in achieving their business objectives. The ability to efficiently map IT-enabled business processes, cost efficiency, and the secure operation of SAP systems are its main priorities. Customers can choose from REALTECH's comprehensive range of services in the fields of strategy consulting, SAP NetWeaver business solutions, and SAP technology consulting to overcome the challenges posed by their complex SAP system landscapes.

:SERVICES THAT SUIT YOUR NEEDS

REALTECH's services cover three main areas:

■ Strategy consulting

REALTECH's strategy consulting services help customers choose the right SAP architecture, build an appropriate IT organization, and make the most of new SAP technologies. REALTECH also assists companies in formulating their individual sourcing strategy and leveraging SAP Solution Manager to improve their application lifecycle management processes.

■ Business solutions with SAP NetWeaver

A business solution is a business process with industry- and application-specific requirements that can reach previously unknown levels of simplicity, flexibility, and cost-effectiveness with the new possibilities offered by SAP NetWeaver. Business solutions are designed to create tangible business value by using SAP NetWeaver to best optimize and integrate IT processes. Here, REALTECH focuses on solutions in the fields of Business Intelligence and Business Objects, compliant identity management, knowledge management, user productivity, and human capital management.

■ SAP technology consulting

Since its founding in 1994, REALTECH has been dedicated to providing expert consulting and implementation services for everything SAP. REALTECH is specialized in migrations and upgrades, Microsoft and Linux architectures, Solution Manager projects, and SAP Basis administration.

:CUSTOMER FOCUS

■ The satisfaction of its customers is REALTECH's number one concern when undertaking a project. And this not only refers to their satisfaction with the abilities and professionalism of REALTECH's consultants, but also to their satisfaction with having achieved the objectives they have set for themselves with the help of REALTECH.

” **Comprehensive SAP NetWeaver expertise and a partnership that is tailored to customer needs speak in favor of REALTECH.** “

Helmut Bauer, division manager product development and finance management consulting at Datenzentrale Baden-Württemberg

REALTECH's consultants are dedicated to providing highest quality services, are always reliable, and never lose track of their customers' objectives. More than 2,000 customers worldwide have already chosen a partner whose primary objective is to make its customers even more successful.

:SUCCESSFUL PROJECTS NEED

HIGH-QUALITY CONSULTING

It is the people behind REALTECH that turn the company and its projects into a success. Consequently, REALTECH is not only committed to the professional development of its employees, but also puts a strong emphasis on their social and methodological skills. Every year, REALTECH spends approximately EUR 700,000 on their education and training. The result: about 80% of REALTECH's consultants are SAP-certified and have more than five years of experience in SAP.



**:REALTECH PARTNERS WITH MAJOR IT PLAYERS
TO GIVE YOU THE INFORMATION EDGE**

■ It is the customer who benefits the most from REALTECH's partnerships. The close relationship with its partners gives REALTECH ready access to information that is not yet available to other market participants.

REALTECH is SAP's only Global Alliance Partner Support worldwide, a member of the Collaborative Business Initiative for Compliant Identity Management, and was the first Run SAP implementation partner in EMEA.

REALTECH is the Preferred Migration Partner for Novell. Both companies also share a joint competence center for the implementation of Linux-based SAP solutions that is located in REALTECH's headquarters in Germany.

Furthermore, REALTECH has been a Microsoft partner for many years now. REALTECH is the worldwide preferred partner for SAP migrations from Unix and other operating systems to MS SQL Server and an official integration partner for Microsoft Duet.

:THE METHOD TO SUCCESS

■ REALTECH has implemented a wide variety of methods that allow it to deliver successful projects on behalf of its customers.

The business case integration method serves as a foundation for REALTECH's business solutions and allows it to uncover optimization opportunities in the business processes of its customers.

As the first Run SAP partner in EMEA, REALTECH uses this model to implement application lifecycle management solutions, thereby reducing the costs and risks associated with IT-enabled business processes.

REALTECH's project management (PMR) is based on the DIN 69901 standard and allows the company to deliver successful results and achieve project objectives.

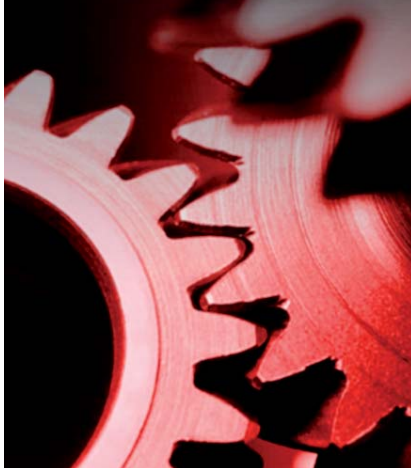
Strategy Consulting

- SAP Strategies
- Sourcing Strategies
- Application Lifecycle Management Consulting
- Architecture Consulting
- Organizational Consulting



Business Solutions

- Business Intelligence
- Compliant Identity Management
- Knowledge Management and User Productivity
- Human Capital Management



Technology Consulting

- Application Lifecycle Management
- SAP Upgrades & Migrations
- SAP Administration
- SAP Out-Tasking
- Virtualization Solutions





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